ALJ/BDP/hl2 Mailed 4/28/2006

Decision 06-04-050 April 27, 2006

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of Inter-Tel NetSolutions, Inc. for a Certificate of Public Convenience and Necessity to Provide Resold Local Exchange Telecommunications Services Within California.

Application 05-12-006 (Filed December 8, 2005)

(U-5238-C)

OPINION GRANTING AMENDED CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

I. Summary

Inter-Tel NetSolutions, Inc. (Applicant) seeks to amend its certificate of public convenience and necessity (CPCN)¹ under Pub. Util. Code § 1001 to expand its authority to provide switchless reseller of competitive local exchange telecommunications services. By this decision, we grant the requested authority subject to the terms and conditions set forth below.

II. Background

In prior decisions, we authorized the provision of competitive interexchange services by carriers meeting specified criteria. In addition, we authorized the provision of competitive local exchange service, by carriers meeting specified criteria, within the service territories of Pacific Bell Telephone Company (Pacific), Verizon California Inc. (Verizon), SureWest Telephone

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¹ See Decision (D.) 91-05-046.

(SureWest), and Citizens Telecommunications Company of California, Inc. (CTC).²

Applicant is a Texas Corporation. Applicant's principal place of business is located at 4310 East Cotton Center Boulevard, Suite A-100, Phoenix, Arizona 85040. Applicant's telephone number is (602) 253-6004.

Applicant seeks authority to provide switchless resold local exchange services as a competitive local carrier (CLC) within territories of Pacific, Verizon, SureWest, and CTC.³

III. Financial Qualifications

To be granted a CPCN, an applicant for authority to provide switchless resold local exchange and/or interexchange services must demonstrate that it has a minimum of \$25,000 of cash or cash equivalent to meet the firm's start-up expenses.⁴ Applicant provided its most recent financial statement that demonstrates that it has sufficient cash to satisfy the financial requirements.

IV. Technical Qualifications

Applicants for NDIEC and CLC authority are required to make a reasonable showing of technical expertise in telecommunications or a related business. Applicant submitted biographical information on its officers that

² SureWest was formerly known as Roseville Telephone Company.

³ Applicant states it intends to provide local exchange services through the use of other carriers' facilities.

⁴ The financial requirement for CLCs is contained in D.95-12-056, Appendix C. The financial requirement for Non-Dominant Interexchange Carrier – Telephone Companies (NDIECs) is contained in D.95-10-041.

demonstrates that it possesses sufficient experience and knowledge to operate as a telecommunications provider.

Applicant represents that no one associated with or employed by Applicant as an affiliate, officer, director, partner, or owner of more than 10% of Applicant was previously associated with any telecommunications carrier that filed for bankruptcy, or was sanctioned by the Federal Communications Commission (FCC) or any state regulatory agency for failure to comply with any regulatory statute, rule, or order. However, in its application, Applicant included information disclosing that Inter-Tel Technologies, Inc., a whollyowned subsidiary of Applicant's parent Inter-Tel Incorporated, was convicted in January 2005 of mail fraud and antitrust violations, and barred by the FCC from its E-rate program for technology purchases for disadvantaged public schools.

While Applicant contends that no one associated with or employed by it was involved in the wrongdoing, we do not take the transgressions of its affiliate lightly. We place Applicant on notice that should there be further cause for concern regarding Applicant's or its affiliate's business practices, Applicant's certificate will be rescinded after appropriate hearing.

V. Tariffs

As part of this application, Applicant provided tariff schedules applicable to its proposed intrastate local exchange services. Applicant's rates and rules for its existing intrastate interLATA and intraLATA services, other than local exchange service, are specified in a separate tariff schedule filed with the Commission.

VI. California Environmental Act (CEQA)

CEQA requires the Commission as the designated lead agency to assess the potential environmental impact of a project in order that adverse effects are avoided, alternatives are investigated, and environmental quality is restored or enhanced to the fullest extent possible. Applicant will not be constructing any facilities. Therefore, it can be seen with certainty that there is no possibility that granting this application will have an adverse effect upon the environment. Applicant must file for additional authority, and submit to any required CEQA review, before it can construct facilities.

VII. Conclusion

We conclude that the application conforms to our rules for authority to provide competitive local exchange telecommunications services. Accordingly, we shall approve the application subject to the terms and conditions set forth herein.

VIII. Categorization and Need for Hearings

In Resolution ALJ 176-3164, dated December 15, 2005, the Commission preliminarily categorized this application as ratesetting, and preliminarily determined that hearings were not necessary. No protests have been received. There is no apparent reason why the application should not be granted. Given these developments, a public hearing is not necessary, and it is not necessary to disturb the preliminary determinations.

IX. Comments on Draft Decision

This is an uncontested matter, in which the decision grants the relief requested. Accordingly, pursuant to Pub. Util. Code § 311(g)(2), the otherwise applicable 30-day period for public review and comment is being waived.

X. Assignment of Proceeding

Geoffrey F. Brown is the Assigned Commissioner and Bertram D. Patrick is the assigned Administrative Law Judge in this proceeding.

Findings of Fact

- 1. Notice of the application appeared in the Daily Calendar on December 13, 2005.
 - 2. No protests have been filed.
 - 3. A hearing is not required.
- 4. In prior decisions, the Commission authorized competition, by carriers meeting specified criteria, in providing local exchange telecommunications services within the service territories of Pacific, Verizon, SureWest and CTC.
- 5. Applicant has a minimum of \$25,000 of cash or cash equivalent that is reasonably liquid and readily available to meet expenses.
- 6. Applicant has sufficient additional cash or cash equivalent to cover any deposits that may be required by other telecommunications carriers in order to provide the proposed service.
- 7. Applicant possesses sufficient experience and knowledge to provide telecommunications services.
- 8. Applicant has its tariff for its existing interLATA and intraLATA services, other than local exchange service, on file with the Commission.
- 9. Applicant was previously issued corporate identification number U-5238-C for its existing interLATA and intraLATA services.

Conclusions of Law

- 1. Applicant has the financial ability to provide the proposed service.
- 2. Applicant has sufficient technical expertise to operate as a telecommunications carrier.
- 3. Public convenience and necessity require that Applicant's competitive local exchange services be subject to the terms and conditions set forth herein.

- 4. Since Applicant will not be constructing any facilities, it can be seen with certainty that there will be no significant effect on the environment.
 - 5. The application should be granted to the extent set forth below.
- 6. Applicant, once granted an amended CPCN, should be subject to the applicable Commission rules, decisions, General Orders (GO), and statutes that pertain to California public utilities.
- 7. Applicant should file a tariff with the Commission for its proposed local exchange service.
- 8. Because of the public interest in competitive local exchange services, the following order should be effective immediately.

ORDER

IT IS ORDERED that:

- 1. An amendment to the certificate of public convenience and necessity is granted to Inter-Tel NetSolutions, Inc. (Applicant) to operate as a provider of switchless resold competitive local exchange services subject to the terms and conditions set forth below.
- 2. Applicant is authorized to provide local exchange service in the service territories of Pacific Bell Telephone Company, Verizon California Inc., SureWest Telephone, and Citizens Telecommunications Company of California, Inc.
- 3. Applicant is authorized to file tariff schedules for the provision of competitive local exchange services made in accordance with General Order (GO) 96-A, excluding Sections IV, V, and VI. The tariff shall be effective not less than one day after tariff approval by the Commission's Telecommunications Division. Applicant shall comply with its tariffs.

- 4. Applicant shall continue use of its existing corporate identification number U-5238-C. The corporate identification number assigned to Applicant, U-5238-C shall be included in the caption of all original filings with this Commission, and in the titles of other pleadings filed in existing cases.
- 5. Applicant shall comply with all applicable rules adopted in the Local Exchange Competition proceeding (Rulemaking 95-04-043/ Investigation 95-04-044), the Commission's rules and regulations for nondominant interexchange carriers (NDIECs) set forth in Decision (D.) 93-05-010 and D.90-08-032, as well as all other applicable Commission rules, decisions, GOs, and statutes that pertain to California public utilities, subject to the exemptions granted in this decision.
- 6. Applicant shall comply with the requirements applicable to competitive local exchange carriers and NDIECs included in Attachment B to this decision.
- 7. Applicant is not authorized to construct facilities other than equipment to be installed in existing buildings or structures.
 - 8. Application 05-12-006 is closed.This order is effective today.Dated April 27, 2006, at San Francisco, California.

President
GEOFFREY F. BROWN
DIAN M. GRUENEICH
JOHN A. BOHN
RACHELLE B. CHONG
Commissioners

Attachment A

List of Deficiencies in Tariff Filed by Inter-Tel NetSolutions, Inc. in Application 05-12-006 to be Corrected in its Tariff Compliance Filing

Sheets 31 and 36: Include the following Income Limitation and rates for ULTS:

Household Size	Income Limitation
1-2	\$20,600
3	24,300
4	29,200
Each Additional Member	4,900

(END OF ATTACHMENT A)

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1. REQUIREMENTS APPLICABLE TO COMPETITIVE LOCAL EXCHANGE CARRIERS AND NON-DOMINANT INTEREXCHANGE CARRIERS

- 1. Applicant shall file, in this docket, a written acceptance of the certificate granted in this proceeding within 30 days of the effective date of this order.
- 2. Applicant is subject to the following fee and surcharges that must be regularly remitted per the instructions in Appendix E to Decision (D.) 00-10-028. The Combined California PUC Telephone Surcharge Transmittal Form must be submitted even if the amount due is zero.
 - a. The current 1.29% surcharge applicable to all intrastate services except or those excluded by D.94-09-065, as modified by D.95-02-050, to fund the Universal Lifeline Telephone Service Trust Administrative Committee Fund (Pub. Util. Code § 879; Resolution T-16966, dated December 1, 2005, effective January 1, 2006);
 - b. The current 0.27% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California Relay Service and Communications Devices Fund (Pub. Util. Code § 2881; D.98-12-073 and Resolution T-16965, dated December 1, 2005, effective January 1, 2006);
 - c. The user fee provided in Pub. Util. Code §§ 431-435, which is 0.11% of gross intrastate revenue (Resolution M-4816, dated March 15, 2006, effective April 1, 2006);
 - d. The current 0.21% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California High Cost Fund-A (Pub. Util. Code § 739.3; D.96-10-066, pp. 3-4, App. B, Rule 1.C; Resolution T-16963, dated December 1, 2005, effective January 1, 2006);

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- e. The current 2.00% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California High Cost Fund-B (D.96-10-066, p. 191, App. B, Rule 6.F., Resolution T-16964, dated December 1, 2005, effective January 1, 2006); and
- f. The current 0.13% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California Teleconnect Fund (D.96-10-066, p. 88, App. B, Rule 8.G, Resolution T-16888, dated December 1, 2005, effective January 1, 2006).

Note: These fees change periodically. In compliance with Resolution T-16901, December 2, 2004, Applicant should check the joint tariff for surcharges and fees filed by Pacific Bell (dba SBC California) and apply the current surcharge and fee amounts in that joint tariff on end-user bills until further revised.

- 3. Applicant is a competitive local exchange carrier (CLC). The effectiveness of its future tariffs is subject to the schedules set forth in Appendix C, Section 4.E of D.95-12-056:
 - "E. CLCs shall be subject to the following tariff and contract filing, revision and service pricing standards:
 - "(1) Uniform rate reductions for existing tariff services shall become effective on five (5) working days' notice. Customer notification is not required for rate decreases.
 - "(2) Uniform major rate increases for existing tariff services shall become effective on thirty (30) days' notice to the Commission, and shall require bill inserts, or first class mail notice to customers at least 30 days in advance of the pending rate increase.

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- "(3) Uniform minor rate increases, as defined in D.90-11-029, shall become effective on not less than (5) working days' notice to the Commission.Customer notification is not required for such minor rate increases.
- "(4) Advice letter filings for new services and for all other types of tariff revisions, except changes in text not affecting rates or relocations of text in the tariff schedules, shall become effective on forty (40) days' notice.
- "(5) Advice letter filings revising the text or location of text material which do not result in an increase in any rate or charge shall become effective on not less than five (5) days' notice to the Commission."
- "(6) Contracts shall be subject to GO 96-A rules for NDIECS, except interconnection contracts.
- "(7) CLCs shall file tariffs in accordance with PU Code § 876."
- 4. Applicant may deviate from the following provisions of GO 96-A:
- (a) paragraph II.C.(1)(b), which requires consecutive sheet numbering and prohibits the reuse of sheet numbers; and (b) paragraph II.C.(4), which requires that "a separate sheet or series of sheets should be used for each rule." Tariff filings incorporating these deviations shall be subject to the approval of the Commission's Telecommunications Division. Tariff filings shall reflect all fees and surcharges to which Applicant is subject, as reflected in 2 above.
 - 5. Applicant shall file a service area map as part of its initial tariff.
- 6. Prior to initiating service, Applicant shall provide the Commission's Consumer Affairs Branch with the name and address of its designated contact person(s) for purposes of resolving consumer complaints. This information shall be updated if the name or telephone number changes, or at least annually.

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- 7. Applicant shall notify the Director of the Telecommunications Division in writing of the date that local exchange service is first rendered to the public, no later than five days after service first begins.
- 8. Applicant shall keep its books and records in accordance with the Generally Accepted Accounting Principles.
- 9. In the event Applicant's books and records are required for inspection by the Commission or its staff, it shall either produce such records at the Commission's offices or reimburse the Commission for the reasonable costs incurred in having Commission staff travel to its office.
- 10. Applicant shall file an annual report with the Director of the Telecommunications Division, in compliance with GO 104-A, on a calendar-year basis with the information contained in Attachment C to this decision.
- 11. Applicant shall file an affiliate transaction report with the Director of the Telecommunications Division, in compliance with D.93-02-019, on a calendar year basis using the form contained in Attachment D.
- 12. Applicant shall ensure that its employees comply with the provisions of Pub. Util. Code § 2889.5 regarding solicitation of customers.
- 13. Within 60 days of the effective date of this order, Applicant shall comply with Pub. Util. Code § 708, Employee Identification Cards, and notify the Director of the Telecommunications Division in writing of its compliance.
- 14. If Applicant is 90 days or more late in filing an annual report, or in remitting the surcharges and fee listed in 2 above, the Telecommunications Division shall prepare for Commission consideration a resolution that revokes Applicant's CPCN unless it has received written permission from the Telecommunications Division to file or remit late.

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- 15. Applicant is exempt from General Order 96-A, subsections III.G(1) and (2), and Commission Rule of Practice and Procedure 18(b).
 - 16. Applicant is exempt from Pub. Util. Code §§ 816-830.
- 17. Applicant is exempt from the requirements of Pub. Util. Code § 851 for the transfer or encumbrance of property whenever such transfer or encumbrance serves to secure debt.
- 18. If Applicant decides to discontinue service or file for bankruptcy, it shall immediately notify the Telecommunications Division's Bankruptcy Coordinator.
- 19. Applicant shall send a copy of this decision to concerned local permitting agencies not later than 30 days from the date of this order.

(END OF ATTACHMENT B)

ATTACHMENT C

ANNUAL REPORT

An original hard copy, and a machine-readable electronic copy, on a CD or floppy disk using Microsoft Word or a compatible format, shall be filed with the California Public Utilities Commission, 505 Van Ness Avenue, Room 3107, San Francisco, CA 94102-3298. The filing shall be made no later than March 31st of the year following the calendar year for which the annual report is submitted.

Failure to file this information on time may result in a penalty as provided for in Section 2107 and 2108 of the Public Utilities Code.

Required information:

- 1. Exact legal name and U # of reporting utility.
- 2. Address.
- 3. Name, title, address, and telephone number of the person to be contacted concerning the reported information.
- 4. Name and title of the officer having custody of the general books of account and the address of the office where such books are kept.
- 5. Type of organization (e.g., corporation, partnership, sole proprietorship, etc.).

If incorporated, specify:

- a. Date of filing articles of incorporation with the Secretary of State.
- b. State in which incorporated.
- 6. The number and date of the Commission decision granting the Utility's CPCN.
- 7. Date operations were begun.
- 8. Description of other business activities in which the utility is engaged.
- 9. A list of all affiliated companies and their relationship to the utility. State if affiliate is:
 - a. Regulated public utility.
 - b. Publicly held corporation.
- 10. Balance sheet as of December 31st of the year for which information is submitted.
- 11. Income statement for California operations for the calendar year for which information is submitted.

For answers to any questions concerning this report, call (415) 703-2883.

(END OF ATTACHMENT C)

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CALENDAR YEAR AFFILIATE TRANSACTION REPORT

- 1. Each utility shall list and provide the following information for each affiliated entity and regulated subsidiary that the utility had during the period covered by the annual Affiliate Transaction report.
 - Form of organization (e.g., corporation, partnership, joint venture, strategic alliance, etc.);
 - Brief description of business activities engaged in;
 - Relationship to the utility (e.g., controlling corporation, subsidiary, regulated subsidiary, affiliate);
 - Ownership of the utility (including type and percent ownership);
 - Voting rights held by the utility and percent; and
 - Corporate officers.
- 2. The utility shall prepare and submit a corporate organization chart showing any and all corporate relationships between the utility and its affiliated entities and regulated subsidiaries in #1 above. The chart should have the controlling corporation (if any) at the top of the chart; the utility and any subsidiaries and/or affiliates of the controlling corporation in the middle levels of the chart and all secondary subsidiaries and affiliates (e.g., a subsidiary that in turn is owned by another subsidiary and/or affiliate) in the lower levels. Any regulated subsidiary should be clearly noted.
- 3. For a utility that has individuals who are classified as "controlling corporations" of the competitive utility, the utility must only report under the requirements of #1 and #2 above any affiliated entity that either (a) is a

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public utility or (b) transacts any business with the utility filing the annual report excluding the provision of tariffed services.

- 4. Each annual report must be signed by a corporate officer of the utility stating under penalty of perjury under the laws of the State of California (CCP 2015.5) that the annual report is complete and accurate with no material omissions.
- 5. Any required material that a utility is unable to provide must be reasonably described and the reasons the data cannot be obtained, as well as the efforts expended to obtain the information, must be set forth in the utility's annual Affiliate Transaction Report and verified in accordance with Section I-F of Decision 93-02-019.
- 6. Utilities that do not have affiliated entities must file, in lieu of the annual transaction report, an annual statement to the commission stating that the utility had no affiliated entities during the report period. This statement must be signed by a corporate officer of the utility, stating under penalty of perjury under the laws of the State of California (CCP 2015.5) that the annual report is complete and accurate with no material omissions.

(END OF ATTACHMENT D)